# Getting Started with Ownership Thinking 2014 Workshops



The 'Getting Started with OT Workshop' is a one-day, hands-on workshop designed to provide participants with the tools and foundation they need to begin practicing Ownership Thinking in their organization.

#### What's Covered?

## **The Right People**

Tips and tools will be provided to insure that new hires fit the profile of employees that will be successful in a high visibility, high accountability environment.

# **The Right Education**

Ownership Thinking's financial acumen training program, Money Matters<sup>TM</sup>, is reviewed, and the tools for employee training are provided.

# **The Right Measures**

Participating companies go through the Ownership Thinking Key Performance Indicator identification process, and learn how to create a scoreboard for their organization.

## **The Right Incentives**

Participants utilize
Ownership Thinking's
Effective Incentives
template to create a first
draft incentive plan for
their organization.

#### Who Should Attend?

Attendees should include CEO/Owner, President, and/or senior leadership team members. Ideal candidates are the 'implementation team' of the company's strategic goals. This workshop is a great way to jumpstart your company's integration and implementation of Ownership Thinking principles and lay the groundwork for a successful future.

#### **Pre-Work**

Prior to the workshop, each participant will complete a survey and financial analysis so materials can be tailored for the session. Participants will own electronic versions of the deliverables at the end of the workshop.

### **Dates, Times, Locations**

#### **OCTOBER 15, 2014:**

San Antonio, TX (Pre-Conference)

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#### **Price**

Price is \$3,000 per company which includes all materials and lunch for up to three participants. Participating companies receive a credit of \$1,500 credit towards an onsite (optional) implementation by an Ownership Thinking staff member.